

Target Price Calculation in the TEAM Model

Step 1

Benchmark Price

Step 2

Site-Neutral Targets

Step 3

Hospital & Patient Adjustments

Step 4

CMS Discount

Sample Calculation

Regional Price

\$20,500

1.150

Patient/Hospital Adjustments

Normalization

0.92

Trend Factor 1.03

CMS Discount 0.98

Target Price \$22,133,39

Optimize Your Target Price Calculations with Persivia

Persivia's advanced analytics platform can help health organizations:

- Accurately calculate and predict Target Prices for each episode type
- Identify opportunities to optimize your patient/hospital specific adjustments
- Track and analyze trends to better understand and anticipate CMS adjustments
- Provide real-time insights to help you stay within or below Target Prices