



From **BPCI-A** to **TEAM**: Prime Healthcare's Proven Partnership with Persivia



Introduction:

Prime Healthcare is a California-based health system operating 51 hospitals across 14 states with deep expertise in value-based care. Through their partnership with Persivia's CareSpace® platform, Prime achieved a 4% net patient reconciliation amount in BPCI-A (double the national average). Now they're applying these same capabilities to TEAM, the mandatory bundled payment program launching January 2026.

Prime Healthcare at a Glance



51

Hospitals



14

States



360

Outpatient
Clinic Locations



2.6M+

Patients
Served Annually

The Foundation:

How Persivia Powered Prime's BPCI-A Success

Prime's BPCI-A success came from their partnership with Persivia's CareSpace® platform, which helped them master three critical elements that are now proving essential for TEAM:

1. Managing Post-Acute Care with Network Analytics

Prime discovered that post-acute care drove 70% of total episode costs. CareSpace® provided the visibility and analytics Prime needed to manage a network of over 1,000 post-acute partners. The platform's performance analytics transformed partner selection from guesswork to evidence-based decisions, showing which facilities delivered quality outcomes at appropriate costs.

2. Real-Time Visibility Across the Care Continuum

CareSpace® integrated data from Prime's diverse EHR systems to create a single longitudinal patient record. This gave Prime visibility from admission through 90 days post-discharge. Real-time dashboards showed active episodes and identified outliers for intervention, enabling proactive management rather than reactive problem-solving at year-end reconciliation.

3. AI-Powered Documentation and Risk Prediction

Medicare's target pricing varies dramatically based on documented complications. A lower joint replacement with major complications (DRG 469) carries a \$36,000 target, while the same procedure without complications (DRG 470) is just \$18,000. CareSpace®'s AI models predicted risk at admission and helped clinical teams accurately document patient complexity, ensuring Prime received appropriate reimbursement for the actual care delivered.

BPCI-A Results That Set the Foundation



Financial Performance

- 4% NPR (2x National Average)
- 4.6% reduction in Episode Spend
- Post-acute spend reduction
- Target price prediction accuracy improved



Operational Efficiency

- 7% Length of Stay Reduction
- Streamlined discharge processes
- Reduced Administrative Burden



Quality Outcomes

- Maintained quality performance while reducing costs
- Real-time tracking prevented quality score penalties
- Improved care coordination



Network Optimization

- 1,000+ SNFs integrated into Care Network
- Evidence-based SNF selection
- Improved SNF performance

TEAM Readiness: Built on BPCIA Success

TEAM raises the stakes with mandatory participation, 30-day episodes (down from 90), and stricter quality requirements. Prime is entering with Persivia as their technology partner, building on the foundation that delivered 4% NPRA in BPCIA-A.

The infrastructure is already in place. Prime's 1,000+ SNF network, real-time dashboards, and AI-powered risk models that drove BPCIA success now support TEAM without rebuilding or retraining. CareSpace® manages TEAM alongside existing BPCI, CJR, and ACO programs on a single platform. Same workflows, same data, same tools.

What makes this infrastructure critical for TEAM:

1. Real-time visibility becomes essential in compressed episodes

Prime discovered that post-acute care drove 70% of total episode costs. CareSpace® provided the visibility and analytics Prime needed to manage a network of over 1,000 post-acute partners. The platform's performance analytics transformed partner selection from guesswork to evidence-based decisions, showing which facilities delivered quality outcomes at appropriate costs.

2. AI risk modeling protects vulnerable patients under stricter requirements

Prime discovered that post-acute care drove 70% of total episode costs. CareSpace® provided the visibility and analytics Prime needed to manage a network of over 1,000 post-acute partners. The platform's performance analytics transformed partner selection from guesswork to evidence-based decisions, showing which facilities delivered quality outcomes at appropriate costs.

3. The closed-loop network drives sustained impact with mandatory participation

Prime's 1,000+ SNF network represents a decade of relationship-building and performance optimization in TEAM's compressed timeline.



"Our partnership with Persivia has evolved over more than a decade; from clinical quality management to BPCI-A, CJR, our ACO programs, and now TEAM. What's made this successful is having a single platform that gives us real-time visibility across all 51 of our hospitals, manages our network of over a thousand SNFs, and provides the care coordination tools our teams need."

Dr. Ahmad Imran

Vice President, Quality & Value-Based Care,
Prime Healthcare

Conclusion

As TEAM launches in January 2026, Prime's decade of investment pays off. The infrastructure that delivered 4% NPRA in BPCI-A is already managing their 1,000+ SNF network and real-time episode tracking. They're not adapting. They're scaling success.